



**Company Profile** 

## **About Globitel**

Globitel, established in 1996, is one of the leading companies that offer a wide range of telecom solutions covering the telecom needs of various industries. At Globitel, we take pride in having the competence and the ability to offer a wide range of products to include Roaming, Value Added Services and Customer Care solutions which cater for both telecom operators and call centers in more than 25 countries around the world.

To better support our client base and to provide the personalized service promised; Globitel has a local presence in Jordan, Morocco, Pakistan and Saudi Arabia in addition to having a strong network of partners covering Bahrain, Kenya, Oman, Philippines, Tanzania, Yemen among other hub countries throughout the world.

As associate member of the GSM Association, Globitel is dedicated to providing high-quality products that fully comply with GSM and other Telco industry standards.

### **Globitel Mission**

Our mission is to become the telecom operators and call centers best partner in providing personalized Roaming, VAS and Interaction Management solutions to help increase revenues, enhance operational efficiency and boost customer satisfaction.

### **Globitel Vision**

Our vision is to continue our strive to embrace technological development in the telecommunications sector and be actively involved in setting new industry standards paving the way to enhanced communication.

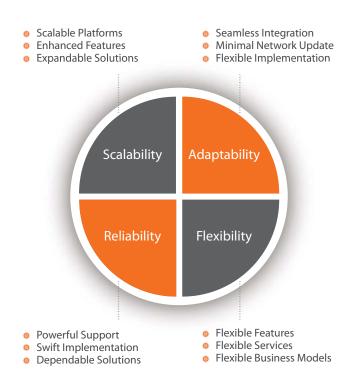
We foresee that Total Convergence represented by media and content convergence, messaging convergence and fixed mobile convergence would demand the promotion of different services that best offer an intuitive personalized user experience and this is where we envision Globitel benefiting the telecom industry.

### **Globitel Values**

Globitel is built upon four main pillars which are Reliability, Scalability, Flexibility and Adaptability. It is with these ideals in mind that we execute each and every part of our business.

With Globitel's products, we ensure that your solution is scalable; growing and expanding to suit your needs; flexibly personalizing each part to adapt to each specification for each unique case.

Not only does reliability extend to our products, but also to our staff and professional services ensuring high customer satisfaction by guaranteeing swift project implementation and around the clock customer support. We believe in providing flexible solutions, catered to our customer's precise requirements taking into consideration the smallest details for perfectly tailored outcome.





# Our Offering

Globitel's offering includes a range of comprehensive Roaming, VAS and Customer Care Solutions which include the following:

## Roaming Solutions

- Roamer Management
  - RoamSalute
  - RoamAnalyze
- Steering of Roaming
  - Intelligent Traffic Steering
  - Border Traffic Steering
- Seamless Roaming
  - Cross Network Recharge
  - Local Prepaid Number
- Roaming VAS
  - · Feel@Home

### **Customer Care Solutions**

- SpeechLog
  - Screen Capture
  - Agent Evaluation
  - E-Learning
- Performance Management Platform
- Globitel Messaging Gateway
- Myriad

#### Mobile VAS Solutions

- Voice Services
  - Unified Messaging
  - VoiceSMS
  - Missed Call Notification
  - Call Screening
  - Collect Call
  - Ring Back Tone
  - Background Tune
- Messaging Services
- CMC Filturation and Ma
  - SMS Filtration and Management
- Globitel Messaging Gateway
- USSD Gateway
- Friend Finder
- Data Services
  - Real-Charge Platform
- Mobile Advertisement
  - Sponsored Call
- Infrastructure Platforms
  - SIMMLocal
  - Device Management Platform
  - IN Multiplexer





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